

Kantar Retail's 2017 Top 50 US Retailers

2017E US Rank	Global Rank [^]	Retailer/Parent Company	Home Country	2017E US Retail Sales (\$MM)	2017E US Stores	Sales CAGR ('12-'17E)	Sales CAGR ('17E-'22E)	% Retail Sales Outside US
1	1	Walmart	US	373,435	5,335	3%	2%	27%
2	5	Kroger	US	115,404	3,852	5%	4%	0%
3	2	Amazon.com	US	93,331	10	24%	14%	32%
4	3	Costco	US	89,715	511	5%	5%	26%
5	8	Home Depot	US	89,247	1,965	6%	5%	9%
6	9	Walgreens Boots Alliance	US	82,770	8,138	4%	6%	15%
7	12	CVS	US	79,559	9,712	5%	5%	1%
8	15	Target	US	71,310	1,826	0%	4%	0%
9	17	Lowe's	US	63,056	1,846	5%	4%	8%
10	18	Albertsons Companies	US	58,925	2,421	74%	3%	0%
11	14	Ahold Delhaize	Netherlands	44,690	1,974	0%	2%	39%
12	26	Apple	US	38,996	273	10%	10%	12%
13	33	Publix	US	34,700	1,376	5%	5%	0%
14	31	Best Buy	US	34,344	1,333	-1%	1%	11%
15	39	Rite Aid	US	27,579	4,531	2%	3%	0%
16	34	TJX	US	27,015	2,923	7%	4%	22%
17	7	Aldi ¹	Germany	25,773	2,234	9%	9%	74%
18	43	Macy's	US	24,676	839	-2%	-2%	0%
19	48	Dollar General	US	23,621	14,301	8%	8%	0%
20	50	H-E-B	US	22,073	330	4%	5%	5%
21	54	Dollar Tree	US	21,697	14,713	24%	6%	1%
22	61	Kohl's	US	18,612	1,175	-1%	2%	0%
23	63	Meijer	US	17,452	244	3%	4%	0%
24	66	Sears Holdings	US	16,600	1,220	-12%	-8%	4%
25	64	Ace Hardware	US	16,446	4,393	7%	3%	5%
26	70	Wakefern	US	16,392	364	4%	4%	0%
27	76	Whole Foods	US	15,283	447	6%	2%	4%
28	11	Seven & I	Japan	15,064	8,466	5%	4%	83%
29	81	Nordstrom	US	14,576	352	4%	4%	2%
30	84	Ross	US	13,682	1,617	7%	5%	0%
31	89	BJ's	US	12,510	217	0%	2%	0%
32	88	Bed Bath & Beyond	US	12,355	1,498	3%	2%	2%
33	78	Gap	US	12,253	2,383	0%	1%	20%
34	94	J.C. Penney	US	11,798	868	-2%	1%	1%
35	90	L Brands	US	11,734	2,786	5%	3%	6%
36	101	Menards	US	11,100	314	4%	4%	0%
37	103	Southeastern Grocers (BI-LO)	US	10,663	731	2%	3%	0%
38	79	Health Mart	US	10,192	4,885	8%	2%	33%
39	119	Hy-Vee	US	9,623	244	4%	3%	0%
40	120	Good Neighbor Pharmacy	US	9,620	2,656	3%	5%	0%
41	126	Giant Eagle	US	9,204	426	1%	2%	0%
42	127	O'Reilly Auto Parts	US	9,170	5,019	8%	6%	0%
43	110	AutoZone	US	9,101	5,381	5%	2%	12%
44	132	Wegmans	US	8,651	95	6%	4%	0%
45	134	Dick's Sporting Goods	US	8,510	846	8%	6%	0%
46	133	PetSmart	US	8,269	1,448	7%	5%	4%
47	137	AAFES	US	8,135	990	0%	1%	0%
48	135	Sherwin-Williams	US	8,008	3,969	9%	5%	6%
49	113	QVC	US	7,831	N/A	7%	4%	23%
50	104	Couche-Tard	Canada	7,654	5,255	11%	3%	28%

[^] Rank excludes Alibaba Group due to predominant marketplace revenue.

¹ Aldi includes Trader Joe's and Aldi Sued.

All figures are estimates based on fiscal year 2016 year-end results (primarily reported in March/April 2017).

For more information, go to kantarretailiq.com

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